

FINANCIAL STATEMENTS

(Unaudited)

Quarter Ended March 31, 2018

ALPHA INSURANCE COMPANY LTD

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Aug.

ALPHA INSURANCE COMPANY LTD

Company Information

Board of Directors

Chairman : Mr. Ghufran Memon

Directors : Mr. Mushtaq Ahmed Shah

Mr. Muhammad Rashid

Mr. Mustaq Ahmad

Mr. Athar Hussain Khokhar

Chief Executive Officer : Mr. Nadeem Bessey

Chief Financial Officer & : Mr. M Ayaz Ghori Company Secretary

Registered Officer : 4th Floor, State Life Building No. 1-B, State Life Square, I.I. Chundrigar Road, Karachi.

Tel.: 32416041 - 45

Fax: 32419968, 32422478

E-mail: info@alphainsurance.com.pk
Website: www.alphainsurance.com.pk





DIRECTORS' REVIEW

The Board of Directors is placing before you the unaudited financial statements of the Company for the first quarter ended 31st March 2018.

Reason for delay

Your directors have taken the notice of the delay of the accounts and appropriate directions have been issued to the management to comply with the time lines of the financial reporting. However the delay was attributed to the many factors like change in treatment of investment, new formats etc.

Business Overview:

The summarized results for the first quarter are as follows:

| | Marc | h 31st |
|--------------------------------------|--------------|--------------|
| | 2018 | 2017 |
| | Rup | ees |
| Premium Written | 20,555,592 | 28,592,058 |
| Net premium revenue | 11,358,528 | 27,255,509 |
| Underwriting loss | (18,141,367) | (16,065,729) |
| Investment income | 16,796,590 | 10,172,682 |
| Loss before tax | (1,232,040) | (5,786,573) |
| Loss after tax | (1,459,815) | (3,006,849) |
| Basic loss per share after tax (EPS) | (0.03) | (0.07) |

As you are aware that your company has been facing the issue of decrease in revenue since long time and continuously bearing losses. In June 2018 your Board appointed Mr. Nadeem Bessey as the Chief Executive Officer of the Company with the trust and confidence that his vast experience at State Life Insurance Corporation of Pakistan will be the key to turn around the Company.

For and on behalf of the Board

Abdul Ghufran Chairman

Dung &

Karachi: Saturday, September 29, 2018



alpha Insurance Company Limited A subsidiary of State Life Insurance Corporation of Pakistan

ڈائر کیٹرز کاجائزہ

بوردُ آف دُائر يكثرز 31 مارچ 2018ء كوفتم شدہ يہلى سەماى كيليے كونى كے غير آ دُٹ شدہ مالياتى گوشوارے آپ كے سامنے پيش كرر باہ۔

تاخير کی وجه

آپ کے ڈائر کیٹرز نے اکائنٹس کی تاخیر کانوٹس لیا ہے اور مالیاتی رپورٹنگ کی ٹائم لائنز کی تعمیل کرنے کیلئے انتظامیہ کومناسب ہدایات جاری کی گئی ہیں۔ تاہم تاخیر کی وجو ہات بے شارعوائل ہیں جن میں سرمایہ کاری کے ٹریٹمنٹ میں تبدیلی ، نئے فارمیٹس وغیرہ۔

> برنس کا جائزه پہلی سدمای کیلیے مختصراً متائج مندرجہ ذیل ہیں:

| £2017 | <i>-</i> 2018 | |
|--------------|---------------|---|
| | -,,, | |
| 28,592,058 | 20,555,592 | تخ يركره و پيم |
| 27,255,509 | 11,358,528 | خالص پریمیم آمدنی |
| (16,065,729) | (18,141,367) | ا نڈررا ئَذَنَّك نقصان |
| 10,172,682 | 16,796,590 | مرماىيكارى كى آمدنى |
| (5,786,573) | (1,232,040) | نقصان قبل ازنيكس |
| (3,006,849) | (1,459,815) | نقصان بعداز نيكس |
| (0.07) | (0.03) | فیکس کے بعد بنیا دی نقصان فی شیئر (EPS) |

جیسا کہ آپ کے علم میں ہے کہ آپ کی کمپنی طویل عرصہ ہے آ مدنی میں کی کا سامنا کر رہی ہے اور مسلسل نقصانات برداشت کر رہی ہے۔ جون 2018ء میں آپ کے بورڈ نے جناب ندیم بنیں کو کمپنی کا چیف ایگز کمیٹیو آفیسر مقرر کیا اس مجروسہ اوراعتماد کیساتھ کہ اسٹیٹ لاگف انشورنس کارپوریش آف پاکستان میں ان کا وسیع تجربہ کمپنی کوموجودہ بحرانی کیفیت ہے نکال کرایک منافع بخش ادار دینائے گا۔

كراچى: ہفتہ 29 ستبر 2018ء

برائے اور منجانب بورڈ ﴿ عبدالغفران چیئر مین

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Head Office: Building No. 1-B, State Life Square, off, I.I, Chundrigar Road, Karachi-74000

Alpha Insurance company Ltd. Statement of Financial Position as at March 31, 2018

| | Note | March 31, 2018 (Un-audited) | December 31, 2017 (Audited) |
|--|------|-----------------------------------|-----------------------------------|
| | | (Con annual) | Restated |
| | | (Rupe | es) |
| ASSETS | | | |
| Property and equipment | | 4,950,729 | 5,220,926 |
| Investments | | 242 005 425 | 774 475 676 |
| Equity securities | 5 | 243,896,125 | 221,176,939 |
| Debt securities | ь | 535,422,869 | 557,836,004 |
| Version I and the second of the | | 779,318,994 | 779,012,943 |
| Loan and other receivables | _ | 6,512,917 | 10,896,680 |
| Insurance / Reinsurance receivables | 7 | 70,773,385 | 79,208,130 |
| Reinsurance recoveries against outstanding claims | | 301,443,857 | 325,792,200 |
| Salvage Recoveries Accrued | | 5,540 | 20,604 |
| Deferred Commission Expense / Acquisition cost | | 6,931,937 | 7,168,520 |
| Retirement benefit | | 1,177,880 | 1,365,397 |
| Deferred taxation | | 30,110 | 2,319,432 |
| Taxation - payments Less provisions | | 58,231,157 | 47,184,172 |
| Prepayments | | 19,952,627 | 19,908,937 |
| Cash & Bank | 2 | 120,830,907 | 133,047,958 |
| TOTAL ASSETS | | 1,370,160,040 | 1,411,145,899 |
| Capital and Reserves Attributable to Company's Equity Holders | | | |
| Ordinary Share Capital | | 500,000,000 | 500,000,000 |
| Reserves | | 100,331,410 | 95,004,919 |
| Unappropriated profit / (Accumulated Loss) | | 144,587,898 | 146,047,714 |
| Total Equity | | 744,919,308 | 741,052,633 |
| Liabilities | | | |
| Underwriting Provisions | | | |
| Outstanding claims including IBNR | | 410,146,588 | 430,990,074 |
| Unearned premium reserves | | 41,017,724 | 44,053,707 |
| Premium deficiency Reserves | | 20,721,872 | 24,043,486 |
| Unearned reinsurance commission | | 2,024,434 | 3,650,089 |
| Premium Received in Advance | | 2,454,777 | 4,357,031 |
| Insurance / Reinsurance Payables | | 72,608,990 | 87,007,020 |
| Other Creditors and Accruals | | 76,266,347 | 75,991,859 |
| Taxation - provision less payment | L | | |
| Total Liabilities | | 625,240,732 | 670,093,266 |
| TOTAL EQUITY AND LIABILITIES | - | 1,370,160,040 | 1,411,145,899 |
| | | 1,0/0,100,040 | 1,411,145,693 |

CONTINGENCIES AND COMMITMENTS

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Chief Executive Officer

Director

Director

Chairman

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Alpha Insurance company Ltd. Statement of Comprehensive Income (Unaudited) For the quarter ended March 31, 2018

| | | March 31, | |
|--|------|--------------|--------------|
| | | 2018 | 2017 |
| | Note | (Rupees |) |
| Net insurance premium | 8 | 11,358,528 | 27,255,509 |
| Net insurance claims | 9 | (7,256,395) | (24,221,433) |
| Premium Deficiency | | 3,321,614 | 6,942,211 |
| Net Commission | 10 | (2,388,193) | (4,102,891) |
| Total Insurance Claims and Acquisition Costs | - | (6,322,974) | (21,382,113) |
| Management Expenses | | (23,176,921) | (21,939,125) |
| Underwriting results | | (18,141,367) | (16,065,729) |
| Investment Income | 11 | 16,796,590 | 10,172,682 |
| Other income | | 1,140,262 | 752,470 |
| Other expenses | | (1,027,525) | (645,996) |
| Results of operating activities | | (1,232,040) | (5,786,573) |
| Income tax expense | | (227,775) | 2,779,724 |
| Profit/(Loss) after tax | | (1,459,815) | (3,006,849) |
| Other Comprehensive Income: | | | |
| Unrealized Gain on revaluation of AFS - net | Γ | 5,905,315 | 3,971,447 |
| Net (gain)/loss transferred to profit & loss on disposal of AFS investment | | (578,824) | 3.50 |
| Other Comprehensive Income For The Period | | 5,326,491 | 3,971,447 |
| Total Comprehensive Income For The Period | | 3,866,676 | 964,598 |
| Basic loss per share after tax (EPS) | 12 | (0.03) | (0.07) |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Chief Executive Officer

Director

Director

Chairman

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Alpha Insurance company Ltd. Statement of Changes in Equity (Unaudited) For the quarter ended March 31, 2018

| | | Capital Reserves | | Revenue Reserves | | | |
|--|--|----------------------------------|--------------------|--|---|---------------------------|--------------------------------|
| | Issued, subscribed and paid-up capital | Reserve for exceptional losses * | General reserve | Retained earnings | Unrealized Gain on Revaluation of AFS Investment- net | Total | Total Share holders' equity |
| | | | | (Rupees) | | | |
| Balance as at January 01, 2017 Net effect of change in accounting policies | 403,600,000 | 3,355,000 | 6,820,000 | 206,122,992 10,993 | 82,669,233 | 212,942,992 82,680,226 | 619,897,992 82,680,226 |
| Balance as at January 01, 2017 (restated) (Note#3.1) | 403,600,000 | 3,355,000 | 6,820,000 | 206,133,985 | 82,669,233 | 295,623,218 | 702,578,218 |
| Profit / (Loss) after tax for the year | | - 1 | | (3,006,849) | 18 | (3,006,849) | (3,006,849) |
| Other Comprehensive Income for the quarter | | (€ | - | 7.2 (40) (10) (10) (10) (10) (10) (10) (10) (1 | 3,971,447 | 3,971,447 | 3,971,447 |
| Total Comprehensive Income for the period | 100 | | | (3,006,849) | 3,971,447 | 964,598 | 964,598 |
| Balance as at 31st March 2017 | 403,600,000 | 3,355,000 | 6,820,000 | 203,127,136 | 86,640,680 | 296,587,816 | 703,542,816 |
| Balance as at January 01, 2018 | 500,000,000 | 3,355,000 | 6,820,000 | 146,176,900 | | 152,996,900 | 656,351,900 |
| Net effect of change in accounting policies | | | - India-Xry Save | (129,187) | 84,829,919 | 84,700,732 | 84,700,732 |
| Balance as at January 01, 2018 (restated) (Note#3.1) | 500,000,000 | 3,355,000 | 6,820,000 | 146,047,713 | 84,829,919 | 237,697,632 | 741,052,632 |
| Profit / (Loss) after tax for the period | 7.5 | | - 2 | (1,459,815) | | (1,459,815) | (1,459,815) |
| Other Comprehensive Income for the year | (8) | 54 | 2 | | 5,326,491 | 5,326,491 | 5,326,491 |
| Total Comprehensive Income for the period | | * | | (1,459,815) | 5,326,491 | 3,866,676 | 3,866,676 |
| Balance as at March 31, 2018 | 500,000,000 | 3,355,000 | 6,820,000 | 144,587,898 | 90,156,410 | 241,564,308 | 744,919,308 |

^{*} The reserve for exceptional losses represent amount set aside in prior years to avail the deduction thereof in computing taxable income, as allowed previously under the old Income Tax Act of 1922. After the introduction of Income Tax Ordinance, 1979, which does not permit the said deduction, the company discontinued the setting aside of amounts thereafter as reserve for exceptional losses set aside up to December 31, 1978.

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Directo

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Chairman

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Alpha Insurance company Ltd. Statement of Cash Flow (Unaudited) For the quarter ended March 31, 2018

| 8.4 | - | 1 | _ | 7 | 1. |
|-----|---|----|----|---|----|
| IVI | а | rc | п. | 3 | 1. |

----- (Rupees) ------

2017

2018

| | (mope) | |
|--|------------------|------------------|
| Operating Cash Flows | | |
| (a) Underwriting activities | | |
| Insurance Premium received | 17,595,858.00 | 33,632,107.00 |
| Reinsurance premium paid | (23,319,285.00) | (24,858,100.00) |
| Claims pald | (32,602,976.00) | (41,201,020.00) |
| Reinsurance and other recoveries received | 28,851,438.00 | 24,097,917.00 |
| Commission paid | (3,782,405.00) | (6,659,753.00) |
| Commission received | 242,843.00 | 3,036,436.00 |
| Management expenses paid | (16,141,336.00) | (15,155,726.00) |
| Net cash flow from underwriting activities | (29,155,863.00) | (27,108,139.00) |
| (b) Other operating activities | | |
| Income tax paid | (11,268,219.00) | (2,668,219.00) |
| Other operating payments | (1,384,129.00) | (2,293,576.00) |
| Other operating receipts | 227,750.00 | 3,542,950.00 |
| Loans advanced | 53,533.00 | (75,147.00) |
| Net cash flow from other operating activities | (12,371,065.00) | (1,493,992.00) |
| Total cash flow from all operating activities | (41,526,928.00) | (28,602,131.00) |
| Investment activities | | |
| Profit / return received | 13,778,512.00 | 25,854,552.00 |
| Dividend received | 705,556.00 | 1,048,249.00 |
| Payments for investments | (141,751,461.00) | (86,913,456.00) |
| Proceeds from disposal of investments | 156,816,877.00 | 159,670,747.00 |
| Fixed capital expenditures | (239,607.00) | (46,000.00) |
| Total cash flow from investing activities | 29,309,877.00 | 99,614,092.00 |
| Financing activities | | |
| Total cash flow from financing activities | | 2 |
| Net cash flow from all activities | (12,217,051.00) | 71,011,961.00 |
| Cash and cash equivalent at the beginning of the period | 133,047,958.00 | 22,320,393.00 |
| Cash and cash equivalent at the end of the period | 120,830,907.00 | 93,332,354.00 |
| Reconciliation to profit and loss account | | |
| Operating cash flow | (41,526,928.00) | (28,602,131.00) |
| Depreciation Expenses | (509,804.00) | (760,193.00) |
| Bad Debts | (6,150,188.00) | (6,081,368.00) |
| Deferred Tax Expenses | (6,541.00) | (11,259,648.00) |
| Profit / (lass) on disposal of investment | 689,338.00 | 23 |
| Adjustment of unrealized gain on sale of AFS | 826,892.00 | 4 |
| Dividend Income | 360,281.00 | 615,974.00 |
| Other investment income | 8,663,480.00 | 13,452,976.00 |
| Other income | 1,112,262.00 | 752,470.00 |
| Increase / (decrease) in assets other than cash | (28,768,808.00) | 203,481,925.00 |
| (Increase) / decrease in liabilities other than borrowings | 44,852,534.00 | (190,849,062.00) |
| Revaluation adjustment | 14,692,764.00 | 119,887,125.00 |
| Other adjustment | 4,304,901.00 | (103,644,917.00) |
| Profit / (loss) after taxation | (1,459,817.00) | (3,006,849.00) |

The annexed gotes from 1 to 15 form an integral part of this condensed interim financial information.

Chairman

Alpha Insurance company Ltd. Notes to the Financial Statements (Unaudited) For the quarter ended March 31, 2018

1 LEGAL STATUS AND NATURE OF BUSINESS

Alpha Insurance Company Limited (the Company) was incorporated in Pakistan on 24 December 1951 under the Indian Companies Act VII of 1913 as a public limited company and was registered as a non-life insurance company by the Securities and Exchange Commission of Pakistan (SECP) under the Insurance Ordinance, 2000. The Company is engaged in providing non-life insurance business comprising fire, marine, motor, health, credit and suretyship and miscellaneous. The Company commenced its commercial operations on 23 January 1952.

The principal and registered office of the Company is situated at State Life Building 1-B, I. I. Chundrigar Road, Karachi. The Company has 15 (2016: 15) branches in Pakistan. The parent entity of the Company is State Life Insurance Corporation of Pakistan holding 95.15% (2016: 93.99%) shares of the Company.

2 BASIS OF PREPARATION

These financial statements have been prepared in accordance with the format prescribed by Securities and Exchange Commission of Pakistan (SECP) through Insurance Rules, 2017, vide SRO 89 (I) / 2017 dated February 09, 2017.

2.1 Statement of Compliance

- 2.1.1 These financial statements for the quarter ended March 31, 2018 are unaudited and have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act, 2017, provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, Insurance Rules, 2017 and Insurance Accounting Regulations, 2017, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017, have been followed.
- 2.1.2 The disclosures made in these financial statements have been limited based on the format prescribed by the Securities & Exchange Commission of Pakistan and IAS-34 Interim Financial Reporting and do not include all the information required for annual financial statements. Accordingly these financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31 2017.

2.2 Basis of measurement

These financial statements have been prepared on the historical cost basis except for certain investments which are carried at fair value and obligations under certain employment benefits which are measured at present value.

2.3 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates. These financial statements are prepared and presented in Pakistani Rupees, which is the Company's functional and presentation currency.

3 SIGNIFICANT ACCOUNTING POLICIES

- 3.1 Changes in accounting policies Adoption of new Insurance Rules, 2017 and Insurance Accounting Regulations, 2017
- 3.1.1 During the year 2017, SECP had issued the Insurance Rules, 2017 including the new Insurance Accounting Regulations, 2017 and format for the preparation of the financial statements. The significant changes resulting from such new rules affecting comparative financial statements are as follows:

of proof

(a) The Company has changed its accounting policy in relation to the available-for-sale investments to comply with the requirements of IAS 39 "Financial Instruments - Recognition and Measurement. These investments are now carried at fair value. Surplus/ (deficit) on revaluation from one reporting date to other is taken to other comprehensive income in the statement of comprehensive income. On derecognition or impairment of available-for-sale investments, the cumulative gain or loss previously reported in other comprehensive income is transferred to profit and loss for period within statement of comprehensive income. Previously, the investments were carried at lower of cost and market value. This change in the accounting policy has been applied retrospectively and comparative information have been restated in accordance with the requirement of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". The impacts of the above change in the comparative financial statements is disclosed as below:

| | Investment | Deferred tax liability / (assets) | Unrealized gain / (loss) on revaluation of available for sale investment-net |
|-------------------------------|------------|--------------------------------------|--|
| | | (Rupees in | ('000') |
| Increase as at March 31, 2017 | 5,673 | 1,702 | 3,971 |

3.1.2 The accounting policies and methods of computation in the preparation of the financial statements are consistent with those followed in the preparation of the annual financial statements for the year ended December 31, 2017. The Company's financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements of the Company as at and for the year ended December 31, 2017.

4 ESTIMATES AND JUDGEMENTS

The preparation of the financial statements for the quarter requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates

The significant judgements made by management in applying the Company's accounting policies and the key source of estimation uncertainity were the same as those that were applied to the annual financial statements as at and for the year ended December 31, 2017.

5 INVESTMENTS IN EQUITY SECURITIES

| | 31-Mar-18 | | 31-Dec-17 | | |
|--------------------------------------|--|---|--|------------------------------------|--|
| | - | | | Carrying Value | |
| | - | (Restated) | A | (Restated) | |
| Available for sale | | | | | |
| - Listed Shares | 122,673,428 | 243,896,125 | 114,647,006 | 221,176,939 | |
| | 122,673,428 | 243,896,125 | 114,647,006 | 221,176,939 | |
| INVESTMENTS IN DEBT SECURITIES | | | | | |
| | | March 31 | December 31 | | |
| | | 2018 | 2017 | | |
| Heald to maturity | | | | | |
| - government securities | | 535,422,869 | 557,836,004 | | |
| | | 535,422,869 | 557,836,004 | | |
| INSURANCE / REINSURANCE RECEIVABLES | | | | | |
| Due from insurance contract holders | | 106,586,996 | 105,529,516 | | |
| Less:Provision for impairment | | (73,025,566) | (68,173,535) | | |
| | | 33,561,430 | 37,355,981 | | |
| Due from other insurers / reinsurers | | 79,597,513 | 82,939,550 | | |
| Less:Provision for impairment | | (42,385,558) | (41,087,401) | | |
| | | 37,211,955 | 41,852,149 | | |
| | | 70,773,385 | 79,208,130 | | |
| | - Listed Shares INVESTMENTS IN DEBT SECURITIES Heald to maturity - government securities INSURANCE / REINSURANCE RECEIVABLES Due from insurance contract holders Less:Provision for impairment Due from other insurers / reinsurers | Available for sale - Listed Shares 122,673,428 122,673,428 INVESTMENTS IN DEBT SECURITIES Heald to maturity - government securities INSURANCE / REINSURANCE RECEIVABLES Due from insurance contract holders Less:Provision for impairment Due from other insurers / reinsurers | Available for sale - Listed Shares 122,673,428 243,896,125 INVESTMENTS IN DEBT SECURITIES March 31 2018 Heald to maturity - government securities 535,422,869 INSURANCE / REINSURANCE RECEIVABLES Due from insurance contract holders Less:Provision for impairment 106,586,996 (73,025,566) 33,561,430 Due from other insurers / reinsurers Less:Provision for impairment 79,597,513 Less:Provision for impairment (42,385,558) 37,211,955 | Cost Carrying Value (Restated) | |

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| | | | March 31 2018 | March 31 2017 |
|-------|---------|---|------------------|------------------|
| 8 NI | ET INC | URANCE PREMIUM | | |
| 0 141 | ET IIVS | ORANCE PREMION | | |
| V | Written | gross premium | 20,555,592 | 28,592,058 |
| | Add: | Unearned premium reserves opening | 44,053,707 | 72,294,491 |
| 1 | ess: | Unearned premium reserves closing | (41,017,724) | (59,057,565) |
| | | Premium earned | 23,591,575 | 41,828,984 |
| ı | .ess: | Reinsurance premium ceded | 12,035,542 | 13,594,622 |
| | | Add : Prepaid reinsurance premiun opening | 19,424,029 | 25,414,435 |
| | | Less : Prepaid reinsurance premiun closing | (19,226,524) | (24,435,582) |
| | | Reinsurance expense | 12,233,047 | 14,573,475 |
| | | | 11,358,528 | 27,255,509 |
| 9 NI | ET INS | URANCE CLAIM EXPENSES | | |
| c | laim p | aid | 32,602,976 | 41,201,020 |
| | Add: | Outstanding claims including IBNR closing | 410,146,588 | 420,584,289 |
| | ess: | Outstanding claims including IBNR opening | (430,990,074) | (198,988,834) |
| | | Claim expense | 11,759,490 | 262,796,475 |
| 70 | .ess : | Reinsurance and other received | 28,851,438 | 24,097,917 |
| | | Add: Reinsurance and other recoveries in respect of outstanding claims net of impairment (if any) closing | 301,443,857 | 351,880,778 |
| | | Less: Reinsurance and other recoveries in respect of outstanding claims net of impairment (if any) opening | (325,792,200) | (137,403,653) |
| | | Reinsurance and other recoveries revenue | 4,503,095 | 238,575,042 |
| | | | 7,256,395 | 24,221,433 |
| 10 N | ET COI | MMISSION EXPENSE / AQUASITION COST | | |
| C | ommi | ssions paid or payable | 4,020,108 | 5,643,993 |
| A | Add: | Deferred commission - opening | 7,168,520 | 13,195,827 |
| L | ess: | Deferred commission - closing | (6,931,937) | (11,369,673) |
| | | Commission expense | 4,256,691 | 7,470,147 |
| L | .ess : | Commission received or recoverable | 242,843 | 3,036,436 |
| | | Add: Unearned Reinsurance Commission | 3,650,089 | 5,753,868 |
| | | Less: Unearned Reinsurance Commission | (2,024,434) | (5,423,048) |
| | | Commission from reinsurers | 1,868,498 | 3,367,256 |
| | | | 2,388,193 | 4,102,891 |



A may

11 INVESTMENT INCOME

| 250 201 | |
|---|--|
| 100000000000000000000000000000000000000 | 615,974 |
| 689,338 | - |
| | i |
| 10.425.893 | 13,054,619 |
| S25,7500000000000000000000000000000000000 | 82,125 |
| | |
| |) |
| 2 | 316,232 |
| 9.713.000 | 14,068,950 |
| 3,713,033 | 14,008,950 |
| | |
| 825.892 | |
| 826,892 | |
| 10 520 001 | 14 050 050 |
| 10,559,991 | 14,068,950 |
| | |
| 6,256,599 | (3,896,268) |
| 10 1000 | 1101.004.004 |
| 16,796,590 | 10,172,682 |
| | |
| (1,459,815) | (3,006,849) |
| (1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1- | |
| 50,000,000 | 40,360,000 |
| (0.03) | (0.07) |
| | 10,539,991 6,256,599 16,796,590 (1,459,815) 50,000,000 |

Underwriting result

Net Investment income

Other income

Other expenses

Profit before tax

| | March 2018 | | | | | | |
|--|---|--|---|--|--|--|--|
| | Fire and Property | Marine, Aviation and Transport | Motor | Accident and Health | Bond | Other | Aggregate |
| Gross Written Premium (inclusive of administrative surcharge) | 5,786,012 | 3,495,241 | 5,773,356 | (50,662) | 1,179,350 | 4,372,295 | 20,555,592 |
| | 107 | | | | | | |
| Insurance premium earned | 9,316,593 | 4,152,216 | 5,349,066 | (12,102) | 1,181,457 | 3,604,345 | 23,591,575 |
| Insurance premium ceded to reinsurers | (7,417,673) | (2,199,238) | (1,087,458) | - | (667,093) | (861,585) | (12,233,047) |
| Net insurance premium | 1,898,920 | 1,952,978 | 4,261,608 | (12,102) | 514,364 | 2,742,760 | 11,358,528 |
| Commission income | 1,404,860 | 157,315 | 5,973 | - 2 | 195,855 | 104,495 | 1,868,498 |
| Net underwriting income | 3,303,780 | 2,110,293 | 4,267,581 | (12,102) | 710,219 | 2,847,255 | 13,227,026 |
| Insurance claims | 3,092,758 | (5,747,156) | (4,233,697) | (2,107,617) | - | (2,763,778) | (11,759,490) |
| Insurance claims recovered from reinsurers | (3,361,090) | 316,686 | 2,554,401 | | 141 | 4,993,098 | 4,503,095 |
| Net Claims | (268,332) | (5,430,470) | (1,679,296) | (2,107,617) | | 2,229,320 | (7,256,395) |
| Commission expense | (2,297,246) | (810,862) | (585,887) | 630 | (190,573) | (372,753) | (4,256,691) |
| Management expenses | (6,523,867) | (3,940,968) | (6,509,597) | 57,124 | (1,329,745) | (4,929,868) | (23,176,921) |
| Premium deficiency expense | 3,246,545 | 69,311 | | 17,207 | 2,122 | (13,571) | 3,321,614 |
| Net insurance claims and expenses | (5,842,900) | (10,112,989) | (8,774,780) | (2,032,656) | (1,518,196) | (3,086,872) | (31,368,393) |
| Underwriting result | (2,539,120) | (8,002,696) | (4,507,199) | (2,044,758) | (807,977) | (239,617) | (18,141,367) |
| Net Investment income | | | | | | | 16,796,590 |
| Other income | | | | | | | 1,140,262 |
| Other expenses | | | | | | | (1,027,525) |
| Profit before tax | | | | | | 99 | (1,232,040) |
| | | | | | | 8 | (-)//- |
| | | | | | | | |
| | | | 3 | March 2017 | | | |
| | Fire and | Marine, | | w was 1 | | | |
| | Fire and Property | Marine, Aviation and Transport | Motor | Accident and Health | Bond | Other | Aggregate |
| Gross Written Premium | | Aviation and | 12221100 | Accident | Bond | Other | Aggregate |
| Gross Written Premium (inclusive of administrative surcharge) | | Aviation and | 12221100 | Accident | Bond 1,186,652 | Other 2,253,509 | Aggregate 28,592,058 |
| (inclusive of administrative surcharge) | 13,041,760 | Aviation and Transport 7,149,560 | Motor 4,932,238 | Accident and Health 28,339 | 1,186,652 | 2,253,509 | 28,592,058 |
| | Property | Aviation and Transport | Motor | Accident and Health | | | 28,592,058 41,828,984 |
| (inclusive of administrative surcharge) Insurance premium earned | 13,041,760 13,607,013 | 7,149,560 11,472,770 | Motor 4,932,238 9,157,013 | Accident and Health 28,339 2,165,885 | 1,186,652 | 2,253,509 | 28,592,058 41,828,984 |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers | 13,041,760 13,607,013 (8,813,724) | 7,149,560 11,472,770 (2,410,083) | Motor 4,932,238 9,157,013 (1,167,047) | Accident and Health 28,339 2,165,885 | 1,186,652 581,442 (849,611) | 2,253,509 4,844,861 (1,333,010) | 28,592,058 41,828,984 (14,573,475) |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium | 13,041,760 13,607,013 (8,813,724) 4,793,289 | 7,149,560 11,472,770 (2,410,083) 9,062,687 | Motor 4,932,238 9,157,013 (1,167,047) 7,989,966 | Accident and Health 28,339 2,165,885 - 2,165,885 | 1,186,652 581,442 (849,611) (268,169) | 2,253,509 4,844,861 (1,333,010) 3,511,851 | 28,592,058 41,828,984 (14,573,475) 27,255,509 |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income | 13,041,760 13,607,013 (8,813,724) 4,793,289 2,151,245 | 7,149,560 11,472,770 (2,410,083) 9,062,687 651,896 9,714,583 | Motor 4,932,238 9,157,013 (1,167,047) 7,989,966 | Accident and Health 28,339 2,165,885 - 2,165,885 | 1,186,652 581,442 (849,611) (268,169) 236,658 | 2,253,509 4,844,861 (1,333,010) 3,511,851 327,457 | 28,592,058 41,828,984 (14,573,475) 27,255,509 3,367,256 30,622,765 |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income Net underwriting income | 13,041,760 13,607,013 (8,813,724) 4,793,289 2,151,245 6,944,534 | 7,149,560 11,472,770 (2,410,083) 9,062,687 651,896 9,714,583 | 4,932,238 9,157,013 (1,167,047) 7,989,966 | Accident and Health 28,339 2,165,885 - 2,165,885 - 2,165,885 | 1,186,652 581,442 (849,611) (268,169) 236,658 | 2,253,509 4,844,861 (1,333,010) 3,511,851 327,457 3,839,308 | 28,592,058 41,828,984 (14,573,475) 27,255,509 3,367,256 30,622,765 |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income Net underwriting income Insurance claims | 13,041,760 13,607,013 (8,813,724) 4,793,289 2,151,245 6,944,534 (250,943,045) | 7,149,560 11,472,770 (2,410,083) 9,062,687 651,896 9,714,583 | 4,932,238 9,157,013 (1,167,047) 7,989,966 - 7,989,966 (5,346,958) | Accident and Health 28,339 2,165,885 - 2,165,885 (1,128,099) | 1,186,652 581,442 (849,611) (268,169) 236,658 (31,511) | 2,253,509 4,844,861 (1,333,010) 3,511,851 327,457 3,839,308 1,982,714 | 28,592,058 41,828,984 (14,573,475) 27,255,509 3,367,256 30,622,765 (262,796,475) 238,575,041 |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income Net underwriting income Insurance claims Insurance claims recovered from reinsurers | 13,041,760 13,607,013 (8,813,724) 4,793,289 2,151,245 6,944,534 (250,943,045) 236,832,122 | 7,149,560 11,472,770 (2,410,083) 9,062,687 651,896 9,714,583 (7,361,087) 1,721,315 | 4,932,238 9,157,013 (1,167,047) 7,989,966 7,989,966 (5,346,958) 641,000 | Accident and Health 28,339 2,165,885 - 2,165,885 (1,128,099) - | 1,186,652 581,442 (849,611) (268,169) 236,658 (31,511) | 2,253,509 4,844,861 (1,333,010) 3,511,851 327,457 3,839,308 1,982,714 (619,396) | 28,592,058 41,828,984 (14,573,475) 27,255,509 3,367,256 30,622,765 (262,796,475) 238,575,041 (24,221,434) |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income Net underwriting income Insurance claims Insurance claims recovered from reinsurers Net Claims | 13,041,760 13,607,013 (8,813,724) 4,793,289 2,151,245 6,944,534 (250,943,045) 236,832,122 (14,110,923) | 7,149,560 11,472,770 (2,410,083) 9,062,687 651,896 9,714,583 (7,361,087) 1,721,315 (5,639,772) | 4,932,238 9,157,013 (1,167,047) 7,989,966 7,989,966 (5,346,958) 641,000 (4,705,958) | Accident and Health 28,339 2,165,885 - 2,165,885 (1,128,099) - (1,128,099) | 1,186,652 581,442 (849,611) (268,169) 236,658 (31,511) | 2,253,509 4,844,861 (1,333,010) 3,511,851 327,457 3,839,308 1,982,714 (619,396) 1,363,318 | 28,592,058 41,828,984 (14,573,475) 27,255,509 3,367,256 30,622,765 (262,796,475) |
| (inclusive of administrative surcharge) Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income Net underwriting income Insurance claims Insurance claims Insurance claims Commission expense | 13,041,760 13,607,013 (8,813,724) 4,793,289 2,151,245 6,944,534 (250,943,045) 236,832,122 (14,110,923) (4,010,122) | 7,149,560 11,472,770 (2,410,083) 9,062,687 651,896 9,714,583 (7,361,087) 1,721,315 (5,639,772) (1,539,620) | 4,932,238 9,157,013 (1,167,047) 7,989,966 7,989,966 (5,346,958) 641,000 (4,705,958) (763,866) | Accident and Health 28,339 2,165,885 - 2,165,885 - 2,165,885 (1,128,099) - (1,128,099) (108,244) | 1,186,652 581,442 (849,611) (268,169) 236,658 (31,511) - - (218,744) | 2,253,509 4,844,861 (1,333,010) 3,511,851 327,457 3,839,308 1,982,714 (619,396) 1,363,318 (829,550) | 28,592,058 41,828,984 (14,573,475) 27,255,509 3,367,256 30,622,765 (262,796,475) 238,575,041 (24,221,434) (7,470,146) |

9,283,920

(16,065,729)

10,172,682

752,470

(645,996)

(5,786,573)

(1,956,938) (1,264,440) 2,640,416 (1,160,791)

(23,607,896)

14 DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue by the Board of Directors of the Company on September 29, 2018 .

15 GENERAL

Figures have been rounded off to the nearest Rupee, unless otherwise stated.

Chief Executive Officer

Director

Chairman

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