

alpha

Insurance Company Limited

A subsidiary of State Life Insurance Corporation of Pakistan

## **FINANCIAL STATEMENTS**

(Unaudited)

3rd Quarter ended September 30, 2020

# ALPHA INSURANCE COMPANY LTD

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# ALPHA INSURANCE COMPANY LTD

## *Company Information*

### **Board of Directors**

**Chairman** : Ms. Nargis Ghaloo

**Directors** : Mr. Muhammad Izqar Khan

Mr. Muhammad Yahya

Mr. Muhammad Rashid

Mr. Faisal Mumtaz

Mr. Mushtaq Ahmad

Mr. Muhammad Sohaib Usmani

**Chief Executive Officer** : Mr. Nadeem Bessey

**Chief Financial Officer & Company Secretary** : Mr. Faraz Ahmed

**Registered Officer** : 4th Floor, State Life Building No. 1-B,  
State Life Square, I.I. Chundrigar Road,  
Karachi.

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Fax : 32419968, 32422478

E-mail : [info@alphainsurance.com.pk](mailto:info@alphainsurance.com.pk)

Website : [www.alphainsurance.com.pk](http://www.alphainsurance.com.pk)



## Directors' Review

# alpha

Insurance Company Limited

A subsidiary of State Life Insurance Corporation of Pakistan

We are presenting the unaudited interim condensed financial statements of the Company for nine months ended 30<sup>th</sup> September 2020.

### Business Overview:

The summarized results for Nine months are as follows:

|                              | Quarter ended September 30, |              | Nine Month ended September 30, |              |
|------------------------------|-----------------------------|--------------|--------------------------------|--------------|
|                              | 2020                        | 2019         | 2020                           | 2019         |
|                              | ----- (Rupees) -----        |              |                                |              |
| Premium Written              | 45,092,888                  | 35,541,698   | 77,294,605                     | 82,046,574   |
| Net premium revenue          | 13,395,785                  | 13,619,612   | 53,854,040                     | 36,527,324   |
| Net insurance claims         | (10,829,866)                | (2,833,300)  | (29,435,160)                   | (7,359,367)  |
| Management expenses          | 20,127,723                  | 24,792,399   | 66,399,733                     | 70,432,127   |
| Underwriting profit / (loss) | (33,751,257)                | (30,598,696) | (53,929,955)                   | (57,085,713) |
| Net investment income        | 24,867,833                  | 4,590,899    | 37,569,514                     | 17,339,844   |
| Other income                 | 1,068,056                   | 2,021,393    | 4,756,388                      | 21,362,684   |
| Profit / (loss) before tax   | (9,236,525)                 | (25,066,519) | (15,115,530)                   | (22,618,428) |
| Profit / (loss) after tax    | (7,551,057)                 | (21,850,923) | (13,798,275)                   | (20,107,657) |
| Earning per share (EPS)      | (0.15)                      | (0.44)       | (0.28)                         | (0.40)       |

It may be observed that Gross premium increased for the quarter while net premium remains almost same as compared to same quarter of the last year. Gross premium for the nine months has decreased due to impact of Covid 19 while net premium has increase as compared to the same period of last year. The increase in net premium is due to release of unearned premium reserves.

In Comparison with last year, the Net premium increased by 47%. Underwriting loss is decreased by 6% and loss after tax has also decreased by 31%. Investment income for the quarter as well as for the nine month has improved due to positive impact in impairment of equity investment and also investment in debt securities on the better rate of return. Overall company results have improved. In this regards, the Board has the positive view regarding future prospects of the company.

In the end the Board of directors would like to thank our valued clients/customers, shareholders, the Securities and Exchange Commission of Pakistan, the Management and the staff for their continuous trust, support and hard work.

**Nadeem Bessey**  
**Chief Executive Officer**

Karachi : Thursday, November 12, 2020

**Muhammad Izqar Khan**  
**Director**

**Head Office:**  
Building No. 1-B, State Life Square,  
off. I.I. Chundrigar Road, Karachi-74000

## ڈائریکٹرز کا جائزہ

30 ستمبر 2020ء کے ختم شدہ نو ماہ کیلئے کمپنی کے غیر آڈٹ شدہ عبوری مالیاتی گوشوارے آپ کے پیش نظر ہیں۔

### کمپنی کی کارکردگی

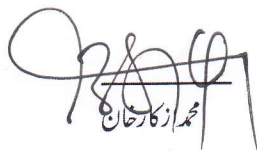
زیر جائزہ نو ماہ کیلئے مختصراً نتائج مندرجہ ذیل ہیں

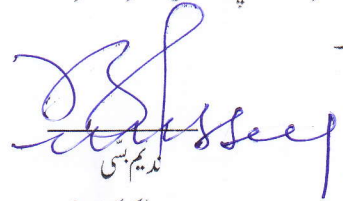
| 30 ستمبر کے ختم شدہ نو ماہ |              | 30 ستمبر کے ختم شدہ تین ماہ |              |                            |
|----------------------------|--------------|-----------------------------|--------------|----------------------------|
| 2019ء                      | 2020ء        | 2019ء                       | 2020ء        |                            |
| روپے                       |              | روپے                        |              |                            |
| 82,046,574                 | 77,294,605   | 35,541,698                  | 45,092,888   | خام پریمیم                 |
| 36,527,324                 | 53,854,040   | 13,619,612                  | 13,395,785   | خالص پریمیم آمدنی          |
| (7,359,367)                | (29,435,160) | (2,833,300)                 | (10,829,866) | خالص انشورنس کلیم          |
| 70,432,127                 | 66,399,733   | 24,792,399                  | 20,127,723   | انتظامی اخراجات            |
| (57,085,713)               | (53,929,955) | (30,598,696)                | (33,751,257) | انڈر رائٹنگ نقصان          |
| 17,339,844                 | 37,569,514   | 4,590,899                   | 24,867,833   | سرمایہ کاری کی آمدنی       |
| 21,362,684                 | 4,756,388    | 2,021,393                   | 1,068,056    | دیگر آمدنی                 |
| (22,618,428)               | (15,115,530) | (25,066,519)                | (9,236,525)  | نقصان قبل از ٹیکس          |
| (20,107,657)               | (13,798,275) | (21,850,923)                | (7,551,057)  | نقصان بعد از ٹیکس          |
| (0.40)                     | (0.28)       | (0.44)                      | (0.15)       | بنیادی منافع فی شیئر (EPS) |

یہ مشاہدہ کیا جاسکتا ہے کہ سہ ماہی کے لئے مجموعی پریمیم میں اضافہ ہوا ہے جبکہ گذشتہ سال کی اسی سہ ماہی کے مقابلہ میں خالص پریمیم تقریباً ایک جیسا ہی رہا ہے۔ کوویڈ 19 کے اثرات کی وجہ سے نو ماہ کے لئے مجموعی پریمیم میں کمی واقع ہوئی ہے جبکہ گذشتہ سال کی اسی مدت کے مقابلہ میں خالص پریمیم میں اضافہ ہوا ہے۔ خالص پریمیم میں اضافہ Unearned Premium Reserves میں کمی کی وجہ سے ہے۔

پچھلے سال کے مقابلے میں، منیٹ پریمیم میں 47 فیصد کا اضافہ ہوا ہے۔ انڈر رائٹنگ نقصان میں 6 فیصد اور ٹیکس کے بعد نقصان میں بھی 31 فیصد کمی واقع ہوئی ہے۔ حصص میں سرمایہ کاری کی خرابی میں مثبت اثرات اور بہتر شرح پر قرضوں میں سرمایہ کاری کی وجہ سے سہ ماہی کے ساتھ ساتھ نو مہینے کے لئے بھی سرمایہ کاری کی آمدنی میں بہتری آئی ہے۔ مجموعی طور پر کمپنی کے نتائج میں بہتری آئی ہے۔ اس سلسلے میں، بورڈ کمپنی کی متوقع کارکردگی کے بارے میں مثبت خیال رکھتا ہے۔

آخر میں بورڈ آف ڈائریکٹرز نے اپنے کلائنٹس، کسٹمرز، شیئرز ہولڈرز، سیکوریٹیز اینڈ ایکسچینج کمیشن آف پاکستان، انتظامیہ اور اسٹاف کا ان کے مسلسل بھروسہ، تعاون اور انتھک محنت کیلئے شکر گزار ہے۔

  
محمد ازہار خان  
ڈائریکٹر

  
چیف ایگزیکٹو آفیسر

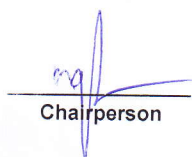
Alpha Insurance Company Limited  
 Condensed Interim Statement of Financial Position (Unaudited)  
 As at September 30, 2020

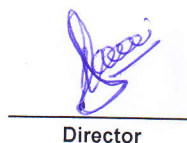
|   | Notes | (Unaudited)<br>September 30,<br>2020 | (Audited)<br>December 31,<br>2019 |
|---|-------|--------------------------------------|-----------------------------------|
| (Rupees)  |       |                                      |                                   |
| <b>Assets</b>   |       |                                      |                                   |
| Property and equipment  | 7     | 18,023,501                           | 23,135,280                        |
| Investments   |       |                                      |                                   |
| Equity securities   | 8     | 216,532,237                          | 235,081,734                       |
| Debt securities   | 9     | 522,931,200                          | 419,112,300                       |
| Loans and other receivables   | 10    | 2,279,585                            | 10,402,986                        |
| Insurance / Reinsurance receivables   | 11    | 49,005,343                           | 62,547,897                        |
| Reinsurance recoveries against outstanding claims   | 22    | 118,914,797                          | 118,466,336                       |
| Salvage recoveries accrued  |       | 182,882                              | 7,882                             |
| Deferred Commission Expense / Acquisition cost  | 23    | 11,917,388                           | 10,888,561                        |
| Staff retirement benefits   |       | 321,638                              | 321,638                           |
| Deferred taxation   | 12    | 13,011,472                           | 5,628,476                         |
| Taxation - payment less provisions  | 13    | 73,184,605                           | 69,571,058                        |
| Prepayments   | 14    | 16,592,339                           | 14,830,483                        |
| Cash and bank   | 15    | 61,955,203                           | 141,979,813                       |
| <b>Total assets</b>   |       | <b>1,104,852,190</b>                 | <b>1,111,974,444</b>              |
| <b>Equity and Liabilities</b>   |       |                                      |                                   |
| <b>Capital and reserves attributable to Company's equity holders</b>                                  |       |                                      |                                   |
| Authorised share capital: [51,000,000 (December 31, 2017: 51,000,000) Ordinary shares of Rs. 10 each] |       | 510,000,000                          | 510,000,000                       |
| Issued, subscribed and paid-up capital [50,000,000 (2017: 50,000,000) Ordinary shares of Rs. 10 each] |       | 500,000,000                          | 500,000,000                       |
| Reserves  |       | 97,959,438                           | 105,743,093                       |
| Unappropriated profit   |       | 85,984,325                           | 99,782,600                        |
| <b>Total equity</b>   |       | <b>683,943,763</b>                   | <b>705,525,693</b>                |
| <b>Liabilities</b>  |       |                                      |                                   |
| <b>Underwriting provisions</b>  |       |                                      |                                   |
| Outstanding claims including IBNR   | 22    | 211,722,177                          | 199,813,911                       |
| Unearned premium reserves   | 21    | 46,393,374                           | 48,770,068                        |
| Premium deficiency reserves   | 16    | 27,516,926                           | 27,251,570                        |
| Unearned reinsurance commission   | 23    | 266,551                              | 228,490                           |
| Lease Liabilities   | 17    | 13,174,591                           | 17,017,844                        |
| Premium received in advance   |       | 2,493,112                            | 4,901,131                         |
| Reinsurance / Co-Insurance payables   | 18    | 36,760,440                           | 24,545,475                        |
| Other creditors and accruals  | 19    | 82,581,256                           | 83,920,262                        |
| <b>Total liabilities</b>  |       | <b>420,908,427</b>                   | <b>406,448,751</b>                |
| <b>Total equity and liabilities</b>   |       | <b>1,104,852,190</b>                 | <b>1,111,974,444</b>              |
| <b>Contingencies and commitments</b>  |       |                                      |                                   |

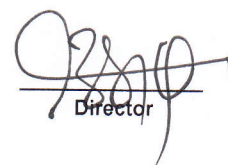
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The annexed notes 1 to 31 form an integral part of these condensed interim financial statements.

  
 Chief Executive Officer

  
 Chairperson

  
 Director

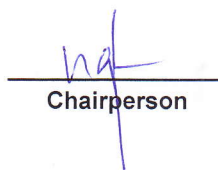
  
 Director

Alpha Insurance Company Limited  
 Condensed Interim Profit and Loss Account (Unaudited)  
 For the Quarter and Nine months period ended September 30, 2020

| Notes                                     | Quarter ended September 30, |                    | Nine Month ended September 30, |                     |                     |
|---|-----------------------------|--------------------|--------------------------------|---------------------|---------------------|
|   | 2020                        | 2019               | 2020                           | 2019                |                     |
| ----- (Rupees) -----                      |                             |                    |                                |                     |                     |
| Net insurance premium                     | 21                          | 13,395,785         | 13,619,612                     | 53,854,040          | 36,527,324          |
| Net insurance claims                      | 22                          | (10,829,866)       | (2,833,300)                    | (29,435,160)        | (7,359,367)         |
| Premium Deficiency                        | 16                          | (15,160,168)       | (12,658,399)                   | (265,356)           | (5,242,058)         |
| Net commission and other acquisition cost | 23                          | (1,029,285)        | (3,934,210)                    | (11,683,746)        | (10,579,485)        |
| Insurance claims and acquisition expenses |                             | (27,019,319)       | (19,425,909)                   | (41,384,262)        | (23,180,910)        |
| Management expenses                       | 24                          | (20,127,723)       | (24,792,399)                   | (66,399,733)        | (70,432,127)        |
| Underwriting results                      |                             | (33,751,257)       | (30,598,696)                   | (53,929,955)        | (57,085,713)        |
| Investment income                         | 25                          | 24,867,833         | 4,590,899                      | 37,569,514          | 17,339,844          |
| Other income                              | 26                          | 1,068,056          | 2,021,393                      | 4,756,388           | 21,362,684          |
| Other expenses                            | 27                          | (893,374)          | (575,044)                      | (1,835,774)         | (2,660,333)         |
|   |                             | 25,042,515         | 6,037,248                      | 40,490,128          | 36,042,195          |
| <b>Results of operating activities</b>    |                             | <b>(8,708,742)</b> | <b>(24,561,448)</b>            | <b>(13,439,827)</b> | <b>(21,043,518)</b> |
| Finance cost                              | 17                          | (527,783)          | (505,071)                      | (1,675,703)         | (1,574,910)         |
| <b>Profit / (loss) before tax</b>         |                             | <b>(9,236,525)</b> | <b>(25,066,519)</b>            | <b>(15,115,530)</b> | <b>(22,618,428)</b> |
| Provision for taxation - current          |                             | 4,461,422          | (389,620)                      | (2,886,502)         | (1,189,592)         |
| - deferred                                |                             | (2,775,954)        | 3,605,216                      | 4,203,757           | 3,700,363           |
|   |                             | 1,685,468          | 3,215,596                      | 1,317,255           | 2,510,771           |
| <b>Profit / (loss) after tax</b>          |                             | <b>(7,551,057)</b> | <b>(21,850,923)</b>            | <b>(13,798,275)</b> | <b>(20,107,657)</b> |
| <b>Earnings per share</b>                 | 28                          | <b>(0.15)</b>      | <b>(0.44)</b>                  | <b>(0.28)</b>       | <b>(0.40)</b>       |

The annexed notes 1 to 31 form an integral part of these condensed interim financial statements.

  
 Chief Executive Officer

  
 Chairperson

  
 Director

  
 Director




Alpha Insurance Company Limited  
 Condensed Interim Statement of Comprehensive Income (Unaudited)  
 For the Quarter and Nine months period ended September 30, 2020

|  | Quarter ended September 30, |                     | Nine Month ended September 30, |                     |
|--|-----------------------------|---------------------|--------------------------------|---------------------|
|  | 2020                        | 2019                | 2020                           | 2019                |
|  | ----- (Rupees) -----        |                     |                                |                     |
| <b>Profit / (loss) after taxation</b>  | <b>(7,551,057)</b>          | <b>(21,850,923)</b> | <b>(13,798,275)</b>            | <b>(20,107,657)</b> |
| <b>Other comprehensive income for the period</b>   |                             |                     |                                |                     |
| <i>Items that will be reclassified to profit and loss subsequently</i>   |                             |                     |                                |                     |
| Unrealised (loss) / gain on revaluation of available-for-sale investment   | 13,860,872                  | (307,763)           | (10,962,893)                   | (23,691,637)        |
| Reclassification adjustment relating to available-for-sale investment gain/(loss) transferred to profit & loss on disposal | -                           | -                   | -                              | -                   |
| <b>Total unrealized (loss) / gain on available-for-sale investment</b>   | <b>13,860,872</b>           | <b>(307,763)</b>    | <b>(10,962,893)</b>            | <b>(23,691,637)</b> |
| Deferred tax on available-for-sale investment  | (4,019,653)                 | 89,251              | 3,179,238                      | 6,870,574           |
|  | 9,841,219                   | (218,512)           | (7,783,655)                    | (16,821,063)        |
| <b>Total comprehensive income for the period</b>   | <b>2,290,162</b>            | <b>(22,069,435)</b> | <b>(21,581,930)</b>            | <b>(36,928,720)</b> |

The annexed notes 1 to 31 form an integral part of these condensed interim financial statements.

  
 Chief Executive Officer

  
 Chairperson

  
 Director

  
 Director





Alpha Insurance Company Limited  
 Condensed Interim Cash Flow Statement (Unaudited)  
 For the Nine months period ended September 30, 2020

|   | September 30,<br>2020 | September 30,<br>2019 |
|---|-----------------------|-----------------------|
|   | ----- (Rupees) -----  |                       |
| <b>OPERATING ACTIVITIES</b>                               |                       |                       |
| <b>Underwriting activities</b>                            |                       |                       |
| Premiums received   | 67,393,136            | 75,580,924            |
| Reinsurance premiums paid                                 | (6,169,099)           | (55,164,524)          |
| Claims paid   | (20,789,905)          | (98,651,818)          |
| Reinsurance and other recoveries received                 | 2,814,549             | 74,781,892            |
| Commission paid   | (11,538,704)          | (17,055,763)          |
| Commission received                                       | 373,950               | 744,290               |
| Management Expenses paid                                  | (58,465,770)          | (58,322,603)          |
| <b>Net cash (used in) underwriting activities</b>         | <b>(26,381,843)</b>   | <b>(78,087,602)</b>   |
| <b>Other operating activities</b>                         |                       |                       |
| Income tax paid   | (6,500,049)           | (6,723,815)           |
| Operating payments  | 3,196,579             | (3,046,674)           |
| Operating receipts  | -                     | 256,854               |
| Loans advanced  | (122,275)             | (144,211)             |
| <b>Net cash used in other operating activities</b>        | <b>(3,425,745)</b>    | <b>(9,657,846)</b>    |
| <b>Net cash used in all operating activities</b>          | <b>(29,807,588)</b>   | <b>(87,745,448)</b>   |
| <b>INVESTMENT ACTIVITIES</b>                              |                       |                       |
| Profit / return received                                  | 51,336,094            | 50,067,212            |
| Dividends received  | 5,723,596             | 5,464,460             |
| Payments made against purchase of investment              | (303,022,499)         | (814,295,276)         |
| Proceeds from disposal of investments                     | 200,000,000           | 900,341,405           |
| Fixed capital expenditure                                 | (710,839)             | (4,435,137)           |
| Proceeds from disposal of fixed assets                    | 250,000               | -                     |
| <b>Net cash generated from investing activities</b>       | <b>(46,423,648)</b>   | <b>137,142,664</b>    |
| <b>FINANCING ACTIVITIES</b>                               |                       |                       |
| Unclaimed dividend paid during the period                 | -                     | (9,810)               |
| Operating lease payments                                  | (3,793,374)           | (3,125,862)           |
| <b>Net cash used in financing activities</b>              | <b>(3,793,374)</b>    | <b>(3,135,672)</b>    |
| <b>Net cash flow from all activities</b>                  | <b>(80,024,610)</b>   | <b>46,261,544</b>     |
| Cash and cash equivalents at the beginning of the period  | 141,979,813           | 31,399,235            |
| <b>Cash and cash equivalents at the end of the period</b> | <b>61,955,203</b>     | <b>77,660,779</b>     |

**Alpha Insurance Company Limited**  
**Condensed Interim Cash Flow Statement (Unaudited)**

For the Nine months period ended September 30, 2020

|  | September 30,<br>2020 | September 30,<br>2019 |
|--|-----------------------|-----------------------|
|  | ----- (Rupees) -----  |                       |
| <b>Reconciliation to Profit and Loss account</b> |                       |                       |
| Operating cash flows                             | (29,807,588)          | (87,745,448)          |
| Depreciation expense                             | (4,197,875)           | (3,280,990)           |
| Increase / (decrease) in assets other than cash  | (10,605,987)          | (114,805,026)         |
| (Increase) / decrease in liabilities             | (18,302,930)          | 123,002,226           |
| Other investment income                          | 4,405,548             | 5,615,960             |
| Other Income                                     | 38,636,121            | 35,742,937            |
| Dividend Income                                  | 5,723,596             | 21,362,684            |
| Profit / (loss) on disposal of fixed assets      | 350,840               | -                     |
| <b>Profit / (Loss) after taxation</b>            | <u>(13,798,275)</u>   | <u>(20,107,657)</u>   |

**Definition of cash:**

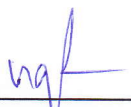
Cash comprises of cash in hand, policy stamps, bond papers, cheques in hand, bank balances and other deposits which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.


**Cash for the purposes of the Statement of Cash Flows consists of:**


|                            |                   |                   |
|----------------------------|-------------------|-------------------|
| Cash and other equivalents | 383,506           | 156,309           |
| Current and other accounts | 61,571,697        | 77,504,470        |
| <b>Total</b>               | <u>61,955,203</u> | <u>77,660,779</u> |

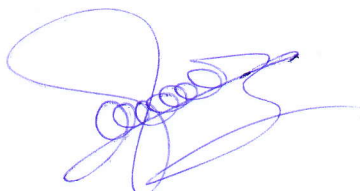
The annexed notes 1 to 31 form an integral part of these condensed interim financial statements.

  
 Chief Executive Officer

  
 Chairperson

  
 Director

  
 Director



Alpha Insurance Company Limited  
 Condensed Interim Statement of Changes in Equity (Unaudited)  
 For the Nine months period ended September 30, 2020


|   | Issued,<br>subscribed<br>and paid-up<br>capital | Capital reserve<br>Reserve for<br>exceptional<br>losses * | Revenue reserves   |                        | Total Share<br>holders' equity |                          |
|---|---|---|--------------------|------------------------|--------------------------------|--------------------------|
|   |   |   | General<br>reserve | Revaluation<br>Reserve |                                | Unappropriated<br>profit |
| ----- (Rupees) -----  |   |   |                    |                        |                                |                          |
| Balance as at January 01, 2019                                  | 500,000,000                                     | 3,355,000   | 6,820,000          | 98,714,872             | 96,712,303                     | 705,602,175              |
| <i>Total comprehensive income / (loss) for the Nine months:</i> |   |   |                    |                        |                                |                          |
| Loss for the Nine month ended September 30, 2019                | -   | -   | -                  | -                      | (20,107,657)                   | (20,107,657)             |
| Other comprehensive income                                      | -   | -   | -                  | (16,821,063)           | -                              | (16,821,063)             |
|   | -   | -   | -                  | (16,821,063)           | (20,107,657)                   | (36,928,720)             |
| Balance as at September 30, 2019                                | <u>500,000,000</u>                              | <u>3,355,000</u>  | <u>6,820,000</u>   | <u>81,893,809</u>      | <u>76,604,646</u>              | <u>668,673,455</u>       |
| Balance as at January 01, 2020                                  | 500,000,000                                     | 3,355,000   | 6,820,000          | 95,568,093             | 99,782,600                     | 705,525,693              |
| <i>Total comprehensive income / (loss) for the Nine months:</i> |   |   |                    |                        |                                |                          |
| Loss for the Nine month ended September 30, 2020                | -   | -   | -                  | -                      | (13,798,275)                   | (13,798,275)             |
| Other comprehensive income                                      | -   | -   | -                  | (7,783,655)            | -                              | (7,783,655)              |
|   | -   | -   | -                  | (7,783,655)            | (13,798,275)                   | (21,581,930)             |
| Balance as at September 30, 2020                                | <u>500,000,000</u>                              | <u>3,355,000</u>  | <u>6,820,000</u>   | <u>87,784,438</u>      | <u>85,984,325</u>              | <u>683,943,763</u>       |

\* The reserve for exceptional losses represents amounts set aside till December 31, 1978 to avail deduction thereof in computing taxable income, as allowed previously under the old Income Tax Act of 1922. After the introduction of the Repealed Income Tax Ordinance, 1979, which did not permit the said deduction, the Company discontinued the setting aside of amounts thereafter as reserve for exceptional losses.

The annexed notes 1 to 31 form an integral part of these condensed interim financial statements.

  
 Chief Executive Officer

  
 Chairperson

  
 Director

  
 Director



# Alpha Insurance Company Limited

## Notes to the Condensed Interim Financial Statements (Unaudited)

For the Nine months period ended September 30, 2020

### 1 LEGAL STATUS AND NATURE OF BUSINESS

Alpha Insurance Company Limited ("the Company") was incorporated in Pakistan on December 24, 1951 under the Indian Companies Act VII of 1913 as a public limited company and registered as a non-life insurance company by the Securities and Exchange Commission of Pakistan (SECP) under the Insurance Ordinance, 2000. The Company is engaged in providing non-life insurance business comprising fire, marine, motor, health, credit and suretyship and miscellaneous. The Company commenced its commercial operations on January 23, 1952.

The registered office of the Company is situated at 4th Floor, Building # 1-B, State Life Square, I. I. Chundrigar Road, Karachi. The Company has 13 (December 31, 2018: 13) branches in Pakistan. The parent entity of the Company is State Life Insurance Corporation of Pakistan holding 95.15% (December 31, 2018: 95.15%) shares of the Company.

### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and provisions of and directives issued under the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules 2017, and Insurance Accounting Regulations, 2017. Where the provisions of and directives issued under the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules 2017 and Insurance Accounting Regulations, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules 2017 and Insurance Accounting Regulations, 2017 have been followed.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2019.

### 3 BASIS OF MEASUREMENT

These condensed interim financial statements has been prepared under the historical cost convention except for certain financial assets and liabilities which are stated at fair value or amortised cost as applicable. In addition, obligation in respect of staff retirement benefits is carried at present value.

These condensed interim financial statements has been prepared using the accrual basis of accounting.

### 4 FUNCTIONAL AND PRESENTATION CURRENCY

Items included in these condensed interim financial statements are measured using the currency of the primary economic environment in which the Company operates. These condensed interim financial statements is presented in Pakistani rupees, which is the Company's functional and presentation currency.

### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates and that such estimates and judgments are continually evaluated based on historical experience and expectations of future events that are believed to be reasonable under the circumstances.

The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended December 31, 2019.

## 6 INSURANCE AND FINANCIAL RISK MANAGEMENT

The Company's insurance and financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended December 31, 2019.

| 7          | PROPERTY AND EQUIPMENT                  |     | (Un-audited)          | (Audited)            |
|------------|---|-----|-----------------------|----------------------|
|            |   |     | September 30,<br>2020 | December 31,<br>2019 |
|            |   |     | (Rupees)              |                      |
|            | Operating assets                        | 7.1 | 6,189,052             | 6,923,663            |
|            | Right-of-use assets                     | 7.2 | 11,834,449            | 16,211,617           |
|            |   |     | <b>18,023,501</b>     | <b>23,135,280</b>    |
| <b>7.1</b> | <b>Operating assets</b>                 |     |                       |                      |
|            | Opening book value                      |     | 6,923,663             | 3,865,697            |
|            | Add: Additions during the period        |     | 710,840               | 4,637,707            |
|            | Less: Deletions during the period       |     | (1)                   | (8)                  |
|            |   |     | <b>7,634,502</b>      | <b>8,503,396</b>     |
|            | Less: Depreciation for the period       |     | (1,445,448)           | (1,579,733)          |
|            |   |     | <b>6,189,054</b>      | <b>6,923,663</b>     |
| <b>7.2</b> | <b>Right-of-use assets</b>              |     |                       |                      |
|            | Balance at 1 January 2019               |     | 16,211,617            | 20,384,772           |
|            | Add: Addition during the period         |     | -                     | -                    |
|            | Less: Disposals during the period - WDV |     | (1,624,741)           | -                    |
|            | Depreciation charge for the period      |     | (2,752,427)           | (4,173,155)          |
|            | Balance at 30 September 2019            |     | <b>11,834,449</b>     | <b>16,211,617</b>    |

## 8 INVESTMENTS IN EQUITY SECURITIES - Available for sale

|                          | September 30, 2020 (Unaudited) |                                       |                    | December 31, 2019 (Audited) |                                       |                    |
|--------------------------|--------------------------------|---------------------------------------|--------------------|-----------------------------|---------------------------------------|--------------------|
|                          | Cost                           | Impairment /<br>provision<br>(Rupees) | Carrying<br>value  | Cost                        | Impairment /<br>provision<br>(Rupees) | Carrying<br>value  |
| Listed equity securities | 125,868,299                    | (29,295,962)                          | 96,572,337         | 125,868,299                 | (21,709,358)                          | 104,158,941        |
| Surplus on revaluation   | -                              | -                                     | 119,959,900        | -                           | -                                     | 130,922,793        |
|                          | <b>125,868,299</b>             | <b>(29,295,962)</b>                   | <b>216,532,237</b> | <b>125,868,299</b>          | <b>(21,709,358)</b>                   | <b>235,081,734</b> |

## 9 INVESTMENTS IN DEBT SECURITIES - Held to maturity

| Note                         | September 30, 2020 (Unaudited) |                                       |                    | 31 December 2019 (Audited) |                                       |                    |
|------------------------------|--------------------------------|---------------------------------------|--------------------|----------------------------|---------------------------------------|--------------------|
|                              | Cost                           | Impairment /<br>provision<br>(Rupees) | Carrying<br>value  | Cost                       | Impairment /<br>provision<br>(Rupees) | Carrying<br>value  |
| <b>Government securities</b> |                                |                                       |                    |                            |                                       |                    |
| - Pakistan investment b 9.1  | 224,187,331                    | -                                     | 224,187,331        | 338,300,450                | -                                     | 338,300,450        |
| - Treasury bills 9.2         | 298,743,869                    | -                                     | 298,743,869        | 80,811,850                 | -                                     | 80,811,850         |
|                              | <b>522,931,200</b>             | <b>-</b>                              | <b>522,931,200</b> | <b>419,112,300</b>         | <b>-</b>                              | <b>419,112,300</b> |

9.1 Pakistan Investment Bonds carry profit at rates ranging from 9.5% to 10%.

9.2 Treasury Bills carry profit at rates ranging from 9.57% to 13.43%

|   | September 30,<br>2020<br>(Un-audited) | December 31,<br>2019<br>(Audited) |
|---|---------------------------------------|-----------------------------------|
|   | ----- (Rupees) -----                  |                                   |
| <b>10 LOANS AND OTHER RECEIVABLES - Considered good</b>                           |                                       |                                   |
| Accrued Investment Income   | 772,379                               | 9,072,804                         |
| Security Deposit  | 111,000                               | 50,000                            |
| Advance against commission to agents  | 49,999                                | 49,999                            |
| Loans To Employees  | 866,303                               | 744,028                           |
| Receivable From Related Party (State life insurance corporation)                  | 245,534                               | -                                 |
| Other Receivables   | 234,370                               | 486,155                           |
|   | <u>2,279,585</u>                      | <u>10,402,986</u>                 |
| <b>11 INSURANCE / REINSURANCE RECEIVABLES<br/>- Unsecured and considered good</b> |                                       |                                   |
| Due from insurance contract holders   | 102,995,977                           | 95,502,525                        |
| Less: provision for impairment of receivables from insurance contract holders     | (87,232,781)                          | (86,269,882)                      |
|   | 15,763,196                            | 9,232,643                         |
| Due from other insurers / reinsurers  | 69,224,851                            | 83,724,302                        |
| Less: provision for impairment of due from other insurers / reinsurers            | (35,982,704)                          | (30,409,048)                      |
|   | 33,242,147                            | 53,315,254                        |
|   | <u>49,005,343</u>                     | <u>62,547,897</u>                 |
| <b>12 DEFERRED TAXATION</b>   |                                       |                                   |
| <b>Deferred Debits arising in respect of :</b>                                    |                                       |                                   |
| Accelerated tax depreciation on fixed assets                                      | 1,307,912                             | 1,354,706                         |
| Lease liabilities   | 3,820,632                             | 4,935,175                         |
| Provision against premium due but unpaid  | 25,297,507                            | 25,018,266                        |
| Provision for diminution in value of investment                                   | 8,495,829                             | 6,295,714                         |
| Provision against amount due from other insurers / reinsurers                     | 10,434,984                            | 8,818,624                         |
| Minimum tax   | 1,924,644                             | 1,924,644                         |
| <b>Deferred Credits arising in respect of :</b>                                   |                                       |                                   |
| Right-of-use assets   | (3,431,991)                           | (4,701,369)                       |
| Provision for employees' benefits plan  | (49,674)                              | (49,674)                          |
| Unrealized gain/(loss) on revaluation of AFS                                      | (34,788,371)                          | (37,967,610)                      |
|   | <u>13,011,472</u>                     | <u>5,628,476</u>                  |
| <b>13 TAXATION - Payment less provision</b>                                       |                                       |                                   |
| Opening Balance   | 69,571,058                            | 63,293,535                        |
| Tax paid including deducted at source   | 6,500,049                             | 8,202,167                         |
| Provision for taxation  | (2,886,502)                           | (1,924,644)                       |
| Closing Balance   | <u>73,184,605</u>                     | <u>69,571,058</u>                 |
| <b>14 PREPAYMENTS</b>   |                                       |                                   |
| Prepaid reinsurance premium ceded   | 16,136,945                            | 14,724,208                        |
| Prepaid rent  | 182,170                               | -                                 |
| Prepaid miscellaneous expenses  | 273,224                               | 106,275                           |
|   | <u>16,592,339</u>                     | <u>14,830,483</u>                 |
| <b>15 CASH AND BANK DEPOSITS</b>  |                                       |                                   |
| <b>Cash and other equivalents</b>   |                                       |                                   |
| - cash in hand  | 122,761                               | 78,665                            |
| - stamps in hand  | 260,745                               | 63,330                            |
| <b>Current and other accounts</b>   |                                       |                                   |
| - current accounts  | 1,418,677                             | 16,374,124                        |
| - saving accounts   | 60,153,020                            | 125,463,694                       |
|   | <u>61,955,203</u>                     | <u>141,979,813</u>                |

|   | September 30,<br>2020<br>(Un-audited) | December 31,<br>2019<br>(Audited) |
|---|---------------------------------------|-----------------------------------|
|   | ----- (Rupees) -----                  |                                   |
| <b>16 PREMIUM DEFICIENCY RESERVES</b>                             |                                       |                                   |
| Opening balance   | 27,251,570                            | 20,598,586                        |
| Provision for the period appreciation/(reduction)                 | 265,356                               | 6,652,984                         |
| Closing balance   | <u>27,516,926</u>                     | <u>27,251,570</u>                 |
| <b>17 Lease Liabilities</b>                                       |                                       |                                   |
| Lease liabilities included in the statement of financial position |                                       |                                   |
| Current   | 13,174,591                            | 17,017,844                        |
| Non current   | 3,509,251                             | 3,277,774                         |
|   | 9,665,340                             | 13,740,070                        |
| <b>18 REINSURANCE / CO-INSURANCE PAYABLES</b>                     |                                       |                                   |
|   | September 30,<br>2020<br>(Un-audited) | December 31,<br>2019<br>(Audited) |
|   | ----- (Rupees) -----                  |                                   |
| Due to other insurers / reinsurers                                | 26,155,000                            | 19,593,555                        |
| Cash margins against performance bonds                            | 10,605,440                            | 4,951,920                         |
|   | <u>36,760,440</u>                     | <u>24,545,475</u>                 |
| <b>19 OTHER CREDITORS AND ACCRUALS</b>                            |                                       |                                   |
| Agents Commission Payable   | 40,206,140                            | 38,696,380                        |
| Federal Excise Duty   | 17,257,796                            | 17,634,556                        |
| Workers' Welfare Fund   | 2,197,746                             | 2,197,746                         |
| Salaries & Wages Payable  | 1,245,808                             | 823,924                           |
| Accrued Expenses  | 1,388,913                             | 4,014,713                         |
| Compensated absences  | 1,782,729                             | 1,782,729                         |
| Income Tax Liabilities  | 172,649                               | 198,566                           |
| Other Tax Payables  | 63,627                                | 58,368                            |
| Unpaid and Unclaimed Dividend                                     | 3,001,450                             | 3,001,450                         |
| Accounts payable for goods & services                             | 641,319                               | 760,082                           |
| Guarantee payable to the Court against claims                     | 10,982,992                            | 10,982,992                        |
| Other creditors & accruals  | 3,640,087                             | 3,768,756                         |
|   | <u>82,581,256</u>                     | <u>83,920,262</u>                 |
| <b>20 CONTINGENCIES AND COMMITMENTS</b>                           |                                       |                                   |

The status of contingencies and commitments remain unchanged as disclosed in the financial statement as of December 31, 2019 and June 30, 2020.

| 21 | NET INSURANCE PREMIUM   | Quarterly           |               | Nine Months         |               |
|----|---|---------------------|---------------|---------------------|---------------|
|    |   | ended September 30, |               | ended September 30, |               |
|    |   | 2020                | 2019          | 2020                | 2019          |
|    |   | (Unaudited)         |               | (Unaudited)         |               |
|    |   | (Rupees)            |               | (Rupees)            |               |
|    | Written Gross Premium   | 45,092,888          | 35,541,698    | 77,294,605          | 82,046,574    |
|    | Add: Unearned premium reserve opening   | 23,638,114          | 36,021,253    | 48,770,068          | 33,943,281    |
|    | Less: Unearned premium reserve closing  | (46,393,374)        | (48,147,803)  | (46,393,374)        | (48,147,803)  |
|    | Premium earned  | 22,337,628          | 23,415,148    | 79,671,299          | 67,842,052    |
|    | Less: Reinsurance premium ceded   | 9,465,636           | 9,598,347     | 27,229,996          | 28,148,372    |
|    | Add: Prepaid reinsurance premium opening  | 15,613,152          | 15,726,323    | 14,724,208          | 18,695,490    |
|    | Less: Prepaid reinsurance premium closing   | (16,136,945)        | (15,529,134)  | (16,136,945)        | (15,529,134)  |
|    | Reinsurance expense   | 8,941,843           | 9,795,536     | 25,817,259          | 31,314,728    |
|    |   | 13,395,785          | 13,619,612    | 53,854,040          | 36,527,324    |
| 22 | NET INSURANCE CLAIMS EXPENSE  |                     |               |                     |               |
|    | Claims paid   | 10,361,236          | 6,723,013     | 20,789,905          | 98,651,819    |
|    | Add: Outstanding claims including IBNR closing                                    | 211,722,177         | 209,516,413   | 211,722,177         | 209,516,413   |
|    | Less: Outstanding claims including IBNR opening                                   | (209,328,046)       | (210,654,731) | (199,813,911)       | (318,692,780) |
|    | Claim expense   | 12,755,367          | 5,584,695     | 32,698,171          | (10,524,548)  |
|    | Less: Reinsurance and other recoveries received                                   | 2,377,040           | 2,772,922     | 2,814,550           | 74,781,892    |
|    | Add: Reinsurance and other recoveries in respect of outstanding claims - closing  | 118,914,797         | 118,978,133   | 118,914,797         | 118,978,133   |
|    | Less: Reinsurance and other recoveries in respect of outstanding claims - opening | (119,366,336)       | (118,999,660) | (118,466,336)       | (211,643,940) |
|    | Reinsurance and other recoveries revenue  | 1,925,501           | 2,751,395     | 3,263,011           | (17,883,915)  |
|    |   | 10,829,866          | 2,833,300     | 29,435,160          | 7,359,367     |
| 23 | NET COMMISSION / ACQUISITION COST   |                     |               |                     |               |
|    | Commission paid or payable  | 7,636,819           | 6,821,081     | 13,048,462          | 13,609,606    |
|    | Add: Deferred commission expense opening  | 5,402,734           | 4,973,323     | 10,888,561          | 5,295,944     |
|    | Less: Deferred commission expense closing   | (11,917,388)        | (7,572,666)   | (11,917,388)        | (7,572,666)   |
|    | Net Commission  | 1,122,165           | 4,221,738     | 12,019,635          | 11,332,884    |
|    | Less: Commission received or recoverable  | 171,827             | 309,527       | 373,950             | 744,290       |
|    | Add: Unearned reinsurance commission opening                                      | 187,604             | 502,916       | 228,490             | 534,024       |
|    | Less: Unearned reinsurance commission closing                                     | (266,551)           | (524,915)     | (266,551)           | (524,915)     |
|    | Commission from reinsurance   | 92,880              | 287,528       | 335,889             | 753,399       |
|    |   | 1,029,285           | 3,934,210     | 11,683,746          | 10,579,485    |
| 24 | MANAGEMENT EXPENSES   |                     |               |                     |               |
|    | Employees benefit cost  | 11,821,250          | 12,308,183    | 37,765,316          | 36,577,836    |
|    | Travel expense  | 369,452             | 660,776       | 1,247,411           | 1,676,292     |
|    | Advertisement & sales promotion   | 182,210             | 188,873       | 459,660             | 1,421,898     |
|    | Printing and stationery   | 373,911             | 118,323       | 704,675             | 695,856       |
|    | Depreciation expense  | 1,421,825           | 1,194,924     | 4,197,875           | 3,280,990     |
|    | Rent, rates and taxes   | 152,270             | 513,114       | 219,960             | 1,761,622     |
|    | Legal and professional charges - business related                                 | 1,368,700           | 1,842,903     | 5,109,558           | 3,705,188     |
|    | Electricity, gas and water  | 547,853             | 720,192       | 997,194             | 1,368,172     |
|    | Entertainment   | 258,275             | 212,639       | 967,904             | 618,544       |
|    | Vehicle running expenses  | 1,983,815           | 1,819,661     | 4,844,917           | 4,635,295     |
|    | Office repair and maintenance   | 191,338             | 189,077       | 605,612             | 363,159       |
|    | Bank charges  | 102,139             | 47,666        | 255,921             | 188,228       |
|    | Postages, telegrams and telephone   | 575,642             | 516,563       | 1,379,647           | 1,406,910     |
|    | Annual supervision fee SECP   | -                   | -             | -                   | 106,278       |
|    | Reinsurance Balance Written-off (Net)   | -                   | -             | -                   | 19,347,737    |
|    | Bad and doubtful debts  | 295,064             | 4,028,289     | 6,536,555           | (8,429,335)   |
|    | Co-insurance service charges  | 312,037             | 216,871       | 428,927             | 907,824       |
|    | Insurance charges   | 23,626              | 74,250        | 408,994             | 398,255       |
|    | Miscellaneous   | 148,316             | 140,095       | 269,607             | 401,378       |
|    |   | 20,127,723          | 24,792,399    | 66,399,733          | 70,432,127    |



| 24.1 Employee benefit cost   | Quarterly                      |                     | Nine Months                    |                     |
|--|--------------------------------|---------------------|--------------------------------|---------------------|
|  | ended September 30,            |                     | ended September 30,            |                     |
|  | 2020                           | 2019                | 2020                           | 2019                |
|  | (Unaudited)                    |                     | (Unaudited)                    |                     |
|  | (Rupees)                       |                     | (Rupees)                       |                     |
| Salaries, allowance and other benefits   | 11,536,028                     | 12,058,587          | 36,915,825                     | 35,889,058          |
| Charges for post employment benefit  | 285,222                        | 249,596             | 849,491                        | 688,778             |
|  | <u>11,821,250</u>              | <u>12,308,183</u>   | <u>37,765,316</u>              | <u>36,577,836</u>   |
| <b>25 INVESTMENT INCOME</b>  |                                |                     |                                |                     |
| <b>Income from equity securities - available for sale</b>                                  |                                |                     |                                |                     |
| Dividend income  | 1,003,479                      | 952,708             | 5,723,596                      | 5,615,960           |
| Gain on sales of investment  | -                              | -                   | -                              | -                   |
| <b>Income from debt securities - held to maturity</b>                                      |                                |                     |                                |                     |
| Return on government securities  | 13,322,154                     | 12,336,674          | 38,636,121                     | 35,742,937          |
| Return on term finance certificates  | -                              | -                   | -                              | -                   |
| Amortization of (discount) / premium on government securities / term finance certificates  | 601,169                        | (1,235,443)         | 796,401                        | (3,791,583)         |
|  | <u>14,926,802</u>              | <u>12,053,939</u>   | <u>45,156,118</u>              | <u>37,567,314</u>   |
| <b>Income from term deposits</b>   |                                |                     |                                |                     |
| Return on term deposits  | -                              | -                   | -                              | -                   |
| <b>Realised gains on investments</b>   |                                |                     |                                |                     |
| - Equity securities  | -                              | -                   | -                              | -                   |
| Total investment income  | <u>14,926,802</u>              | <u>12,053,939</u>   | <u>45,156,118</u>              | <u>37,567,314</u>   |
| Less: (Impairment) / Reversal in value of available for sale securities- equity securities | 9,941,031                      | (7,463,040)         | (7,586,604)                    | (20,227,470)        |
| <b>Net investment income</b>   | <u>24,867,833</u>              | <u>4,590,899</u>    | <u>37,569,514</u>              | <u>17,339,844</u>   |
| <b>26 OTHER INCOME</b>   |                                |                     |                                |                     |
| <b>Income from financial assets</b>  |                                |                     |                                |                     |
| Return on bank balances  | 814,057                        | 2,021,393           | 4,399,548                      | 4,948,616           |
| <b>Income from non-financial assets</b>  |                                |                     |                                |                     |
| Gain on sale of fixed asset  | 249,999                        | -                   | 249,999                        | -                   |
| Gain on termination of Right of use assets   | -                              | -                   | 100,841                        | -                   |
| Exchange gain  | -                              | -                   | -                              | 256,854             |
| Miscellaneous income / (loss)  | 4,000                          | -                   | 6,000                          | 6,000               |
| Liabilities written back   | -                              | -                   | -                              | 16,151,214          |
|  | <u>1,068,056</u>               | <u>2,021,393</u>    | <u>4,756,388</u>               | <u>21,362,684</u>   |
| <b>27 OTHER EXPENSES</b>   |                                |                     |                                |                     |
| Auditors' remuneration   | 16,200                         | 112,870             | 210,600                        | 500,359             |
| Directors' Fees  | 520,000                        | 420,000             | 1,220,000                      | 1,740,000           |
| Directors Training and Development   | 315,000                        | -                   | 315,000                        | 290,000             |
| Fees & Subscription  | 42,174                         | 42,174              | 90,174                         | 129,974             |
|  | <u>893,374</u>                 | <u>575,044</u>      | <u>1,835,774</u>               | <u>2,660,333</u>    |
| <b>28 EARNINGS PER SHARE</b>   |                                |                     |                                |                     |
| Profit after tax for the period  | <u>(7,551,057)</u>             | <u>(21,850,923)</u> | <u>(13,798,275)</u>            | <u>(20,107,657)</u> |
|  | ----- (Number of Shares) ----- |                     | ----- (Number of Shares) ----- |                     |
| Wighted average number of ordinary shares  | <u>50,000,000</u>              | <u>50,000,000</u>   | <u>50,000,000</u>              | <u>50,000,000</u>   |
| Basic earnings per share (Rupees)  | <u>(0.15)</u>                  | <u>(0.44)</u>       | <u>(0.28)</u>                  | <u>(0.40)</u>       |

29 SEGMENT INFORMATION

The class wise revenues and results are as follows:

Nine months ended September 30, 2020 (Unaudited)

| September 30, 2020   | Fire & property     | Marine, aviation & transport | Motor               | Accident and Health | Bond               | Other classes      | 2020 Aggregate       |
|--|---------------------|------------------------------|---------------------|---------------------|--------------------|--------------------|----------------------|
| (Rupees)   |                     |                              |                     |                     |                    |                    |                      |
| <b>Premium receivable</b> (inclusive of federal excise duty, federal insurance fee and administrative surcharge) | 26,773,994          | 20,104,680                   | 19,367,214          | 12,929,535          | 1,818,682          | 5,861,180          | <b>86,855,285</b>    |
| Less : Federal excise duty / Sales Tax   | 2,994,999           | 1,872,718                    | 2,275,353           | -                   | 221,962            | 747,281            | <b>8,112,313</b>     |
| Federal insurance fee  | 213,609             | 159,661                      | 167,352             | 2,315               | 15,749             | 46,338             | <b>605,024</b>       |
| Others   | 29,976              | 740,920                      | 50,801              | -                   | 5,932              | 15,714             | <b>843,343</b>       |
| <b>Gross written premium</b> (inclusive of administrative surcharge)   | <b>23,535,410</b>   | <b>17,331,381</b>            | <b>16,873,708</b>   | <b>12,927,220</b>   | <b>1,575,039</b>   | <b>5,051,847</b>   | <b>77,294,605</b>    |
| Gross direct premium   | 20,966,043          | 15,403,476                   | 16,166,574          | 12,925,220          | 1,563,090          | 4,548,051          | <b>71,572,454</b>    |
| Facultative inward premium   | 2,221,376           | 1,366,002                    | 165,146             | -                   | -                  | 418,255            | <b>4,170,779</b>     |
| Administrative surcharge   | 391,806             | 561,903                      | 541,988             | 2,000               | 11,949             | 85,541             | <b>1,595,187</b>     |
|  | <b>23,579,225</b>   | <b>17,331,381</b>            | <b>16,873,708</b>   | <b>12,927,220</b>   | <b>1,575,039</b>   | <b>5,051,847</b>   | <b>77,338,420</b>    |
| Insurance premium earned   | 24,905,926          | 17,142,818                   | 20,527,726          | 8,571,457           | 1,619,349          | 6,904,023          | <b>79,671,299</b>    |
| Reinsurance expense  | (13,935,894)        | (6,683,782)                  | (2,631,056)         | -                   | (78,257)           | (2,488,270)        | <b>(25,817,259)</b>  |
| <b>Net insurance premium</b>   | <b>10,970,032</b>   | <b>10,459,036</b>            | <b>17,896,670</b>   | <b>8,571,457</b>    | <b>1,541,092</b>   | <b>4,415,753</b>   | <b>53,854,040</b>    |
| Net commission   | 192,793             | 7,418                        | 81,951              | -                   | 14,380             | 39,347             | <b>335,889</b>       |
| <b>Net Underwriting income</b>   | <b>11,162,825</b>   | <b>10,466,454</b>            | <b>17,978,621</b>   | <b>8,571,457</b>    | <b>1,555,472</b>   | <b>4,455,100</b>   | <b>54,189,929</b>    |
| Insurance claims   | (8,132,119)         | (8,650,765)                  | (4,522,597)         | (7,425,944)         | -                  | (3,975,329)        | <b>(32,706,754)</b>  |
| Insurance claims recovered from reinsurers   | 88,790              | 389,122                      | 2,720,000           | -                   | -                  | 65,098             | <b>3,263,010</b>     |
| <b>Net claims</b>  | <b>(8,043,329)</b>  | <b>(8,261,643)</b>           | <b>(1,802,597)</b>  | <b>(7,425,944)</b>  | <b>-</b>           | <b>(3,910,231)</b> | <b>(29,443,744)</b>  |
| Commission expense   | (3,933,379)         | (4,765,017)                  | (1,651,545)         | (277,810)           | (109,028)          | (1,282,856)        | <b>(12,019,635)</b>  |
| Management expenses  | (20,218,034)        | (14,888,479)                 | (14,495,316)        | (11,105,095)        | (1,353,033)        | (4,339,776)        | <b>(66,399,733)</b>  |
| Premium deficiency expense   | 756,235             | (177,322)                    | 1,683,213           | (3,151,711)         | -                  | 624,229            | <b>(265,356)</b>     |
| <b>Net insurance claims and expenses</b>   | <b>(31,438,507)</b> | <b>(28,092,461)</b>          | <b>(16,266,245)</b> | <b>(21,960,560)</b> | <b>(1,462,061)</b> | <b>(8,908,634)</b> | <b>(108,128,468)</b> |
| <b>Underwriting result</b>   | <b>(20,275,682)</b> | <b>(17,626,007)</b>          | <b>1,712,376</b>    | <b>(13,389,103)</b> | <b>93,411</b>      | <b>(4,453,534)</b> | <b>(53,938,539)</b>  |
| Investment income  |                     |                              |                     |                     |                    |                    | <b>37,569,514</b>    |
| Other income   |                     |                              |                     |                     |                    |                    | <b>4,756,388</b>     |
| other expenses   |                     |                              |                     |                     |                    |                    | <b>(1,835,774)</b>   |
|  |                     |                              |                     |                     |                    |                    | <b>40,490,128</b>    |
| <b>Results of operating activities</b>   |                     |                              |                     |                     |                    |                    | <b>(13,448,411)</b>  |
| Segment Assets   | 64,668,620          | 39,882,958                   | 49,417,829          | 13,983,033          | 588,974            | 27,615,940         | <b>196,157,354</b>   |
| Unallocated Assets   |                     |                              |                     |                     |                    |                    | <b>905,783,175</b>   |
|  | <b>64,668,620</b>   | <b>39,882,958</b>            | <b>49,417,829</b>   | <b>13,983,033</b>   | <b>588,974</b>     | <b>27,615,940</b>  | <b>1,101,940,529</b> |
| Segment liabilities  | 210,718,059         | 29,865,450                   | 36,311,493          | 23,155,707          | 8,779,662          | 16,330,793         | <b>325,161,164</b>   |
| Unallocated liabilities  |                     |                              |                     |                     |                    |                    | <b>95,747,265</b>    |
|  | <b>210,718,059</b>  | <b>29,865,450</b>            | <b>36,311,493</b>   | <b>23,155,707</b>   | <b>8,779,662</b>   | <b>16,330,793</b>  | <b>420,908,429</b>   |

Nine months ended September 30, 2019 (Unaudited)

| September 30, 2019   | Fire & property     | Marine, aviation & transport | Motor               | Accident and Health | Bond             | Other classes       | 2019 Aggregate      |
|--|---------------------|------------------------------|---------------------|---------------------|------------------|---------------------|---------------------|
| (Rupees)   |                     |                              |                     |                     |                  |                     |                     |
| <b>Premium receivable</b> (inclusive of federal excise duty, federal insurance fee and administrative surcharge) | 31,122,009          | 12,861,389                   | 26,237,972          | 10,289,688          | 597,140          | 11,694,674          | <b>92,802,872</b>   |
| Less : Federal excise duty / Sales Tax   |                     |                              |                     |                     |                  |                     |                     |
| Federal insurance fee  | 3,738,880           | 1,314,926                    | 2,837,759           | -                   | 68,572           | 1,440,539           | <b>9,400,676</b>    |
| Others   | 266,665             | 108,749                      | 207,432             | 1,741               | 5,189            | 99,862              | <b>689,638</b>      |
|  | 40264               | 422388                       | 149991              | 6966                | 4730             | 41645               |                     |
| <b>Gross written premium</b> (inclusive of administrative surcharge)   | <b>27,116,464</b>   | <b>11,437,714</b>            | <b>23,192,781</b>   | <b>10,287,947</b>   | <b>523,379</b>   | <b>10,154,273</b>   | <b>82,712,558</b>   |
| Gross direct premium   | 26,706,719          | 10,637,862                   | 22,344,637          | 10,278,981          | 498,927          | 9,922,799           | <b>80,389,925</b>   |
| Facultative inward premium   | -                   | -                            | -                   | -                   | -                | -                   |                     |
| Administrative surcharge   | 369,481             | 377,464                      | 698,153             | 2,000               | 19,722           | 189,829             | <b>1,656,649</b>    |
|  | <b>27,076,200</b>   | <b>11,015,326</b>            | <b>23,042,790</b>   | <b>10,280,981</b>   | <b>518,649</b>   | <b>10,112,628</b>   | <b>82,046,574</b>   |
| Insurance premium earned   | 19,725,196          | 9,614,710                    | 18,475,737          | 7,785,354           | 1,106,766        | 11,134,289          | <b>67,842,052</b>   |
| Reinsurance expense  | (17,471,633)        | (6,819,754)                  | (2,257,700)         | -                   | (642,059)        | (4,123,582)         | <b>(31,314,728)</b> |
| <b>Net insurance premium</b>   | <b>2,253,563</b>    | <b>2,794,956</b>             | <b>16,218,037</b>   | <b>7,785,354</b>    | <b>464,707</b>   | <b>7,010,707</b>    | <b>36,527,324</b>   |
| Net commission   | 263,047             | (6,832)                      | 42,146              | -                   | 183,226          | 271,812             | <b>753,399</b>      |
| <b>Net Underwriting income</b>   | <b>2,516,610</b>    | <b>2,788,124</b>             | <b>16,260,183</b>   | <b>7,785,354</b>    | <b>647,933</b>   | <b>7,282,519</b>    | <b>37,280,723</b>   |
| Insurance claims   | 22,958,602          | 901,931                      | (6,276,478)         | (6,217,217)         | -                | (842,290)           | <b>10,524,548</b>   |
| Insurance claims recovered from reinsurers   | (18,683,968)        | 515,180                      | 374,200             | -                   | -                | (89,327)            | <b>(17,883,915)</b> |
| <b>Net claims</b>  | <b>4,274,634</b>    | <b>1,417,111</b>             | <b>(5,902,278)</b>  | <b>(6,217,217)</b>  | <b>-</b>         | <b>(931,617)</b>    | <b>(7,359,367)</b>  |
| Commission expense   | (4,618,009)         | (2,034,823)                  | (2,012,929)         | (389,258)           | (327,908)        | (1,949,957)         | <b>(11,332,884)</b> |
| Management expenses  | (23,305,687)        | (9,481,380)                  | (19,833,952)        | (8,849,297)         | (446,424)        | (8,704,388)         | <b>(70,621,128)</b> |
| Premium deficiency expense   | (7,176,171)         | (437,693)                    | (1,598,469)         | 2,646,931           | 639,942          | 683,402             | <b>(5,242,058)</b>  |
| <b>Net insurance claims and expenses</b>   | <b>(30,825,233)</b> | <b>(10,536,785)</b>          | <b>(29,347,628)</b> | <b>(12,808,841)</b> | <b>(134,390)</b> | <b>(10,902,560)</b> | <b>(94,555,437)</b> |
| <b>Underwriting result</b>   | <b>(28,308,623)</b> | <b>(7,748,661)</b>           | <b>(13,087,445)</b> | <b>(5,023,487)</b>  | <b>513,543</b>   | <b>(3,620,041)</b>  | <b>(57,274,714)</b> |
| Investment income  |                     |                              |                     |                     |                  |                     | <b>17,339,844</b>   |
| Other income   |                     |                              |                     |                     |                  |                     | <b>21,362,684</b>   |
| Other expenses   |                     |                              |                     |                     |                  |                     | <b>(2,660,333)</b>  |
| <b>Results of operating activities</b>   |                     |                              |                     |                     |                  |                     | <b>36,042,195</b>   |
|  |                     |                              |                     |                     |                  |                     | <b>(21,232,519)</b> |

December 31, 2019 (Audited)

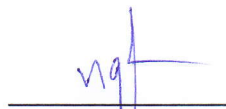

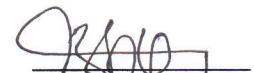
| Decemebr 31, 2018       | Fire & property    | Marine, aviation & transport | Motor             | Accident and Health | Bond             | Other classes     | 2019 Aggregate       |
|-------------------------|--------------------|------------------------------|-------------------|---------------------|------------------|-------------------|----------------------|
| (Rupees)                |                    |                              |                   |                     |                  |                   |                      |
| Segment Assets          | 65,748,662         | 43,004,030                   | 52,153,236        | 14,564,644          | 501,779          | 29,677,174        | <b>205,649,525</b>   |
| Unallocated Assets      |                    |                              |                   |                     |                  |                   | <b>903,332,684</b>   |
|                         | <b>65,748,662</b>  | <b>43,004,030</b>            | <b>52,153,236</b> | <b>14,564,644</b>   | <b>501,779</b>   | <b>29,677,174</b> | <b>1,108,982,209</b> |
| Segment liabilities     | 204,530,356        | 19,453,490                   | 44,055,328        | 14,123,536          | 8,209,218        | 15,138,716        | <b>305,510,644</b>   |
| Unallocated liabilities |                    |                              |                   |                     |                  |                   | <b>100,938,107</b>   |
|                         | <b>204,530,356</b> | <b>19,453,490</b>            | <b>44,055,328</b> | <b>14,123,536</b>   | <b>8,209,218</b> | <b>15,138,716</b> | <b>406,448,751</b>   |

30 CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, wherever necessary, to align them with the presentation requirements of the Insurance Accounting Regulations, 2017 and Insurance Rules, 2017.

31 DATE OF AUTHORIZATION

This condensed interim financial statements was authorized for issue on 12-11-2020 by the Board of Directors of the Company.

  
\_\_\_\_\_  
Chief Executive Officer  
\_\_\_\_\_  
Chairperson  
\_\_\_\_\_  
Director  
\_\_\_\_\_  
Director